



Research Tells Us...

Who leaves larger tips? Those paying with credit cards or those paying in cash?

Answer: Those with credit cards...Why?



Who struggles with Uber more? Black or White passengers?

Answer: Black passengers wait longer & are 2X likely to have their trip cancelled...why?

Research Tells Us...

Who scores higher on intelligence tests? Children who take music lessons or those who don't?

Answer: Children who take music lessons...why?

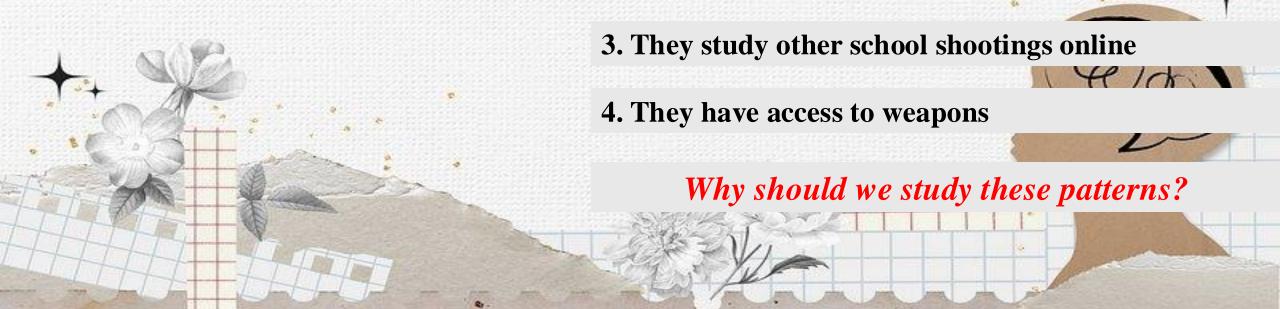
Psychology seeks not to just describe the situation, but ask "why" something happens.

Example: What is nature vs. nurture?

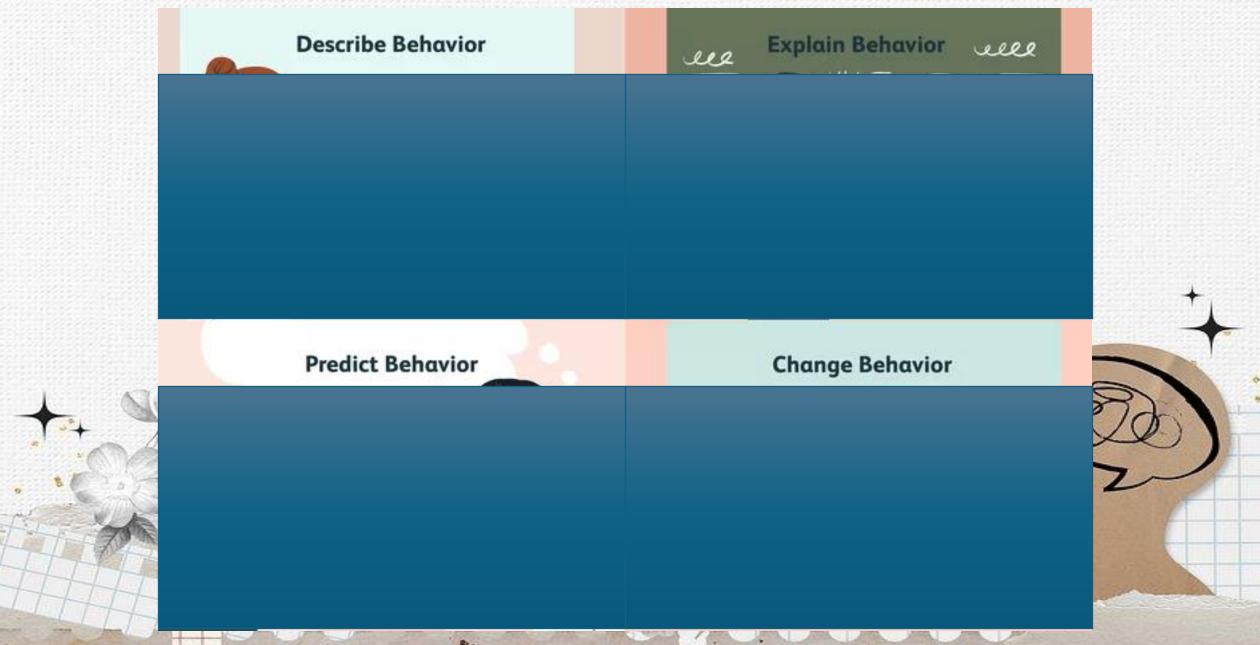
Case Study: School Shootings

A study after the 1999 Columbine High School Massacre found shooters have 4 things in common...

- 1. They suffered early childhood trauma, including exposure to violence
- 2. They have experienced some recent negative event, such as a breakup or loss of a loved one



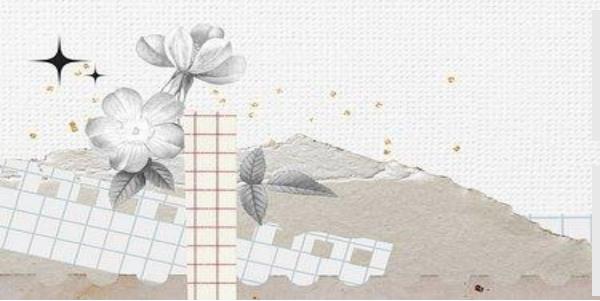
4 Goals of Psychology



Psychology as a Science

What is a psychologist & what is Psychology?

Psychology- The scientific study of the human mind & its functions, especially those affecting behavior in a given context.



Psychology doesn't just examine clinical studies, it also looks into genetics, neuroscience, & physiology.

It is also an applied science to try & predict how a change in policy or procedure will influence an outcome

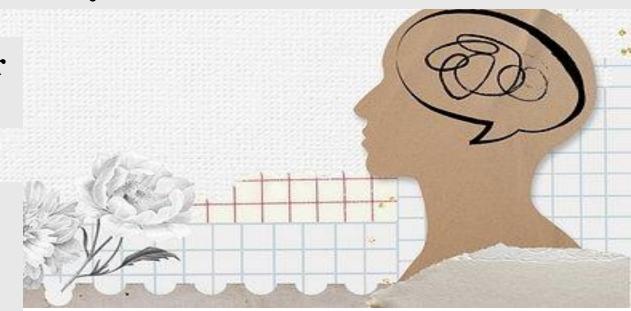
A Scientific Approach

Psychology is scientific & studies are carried out using strict scientific procedures to collect & analyze data

Pseudo-psychology- Theories or practices that claim to be scientific & based on principles but lack evidence by the mainstream psychology community

Studies must be able to be replicated in order to confirm results!

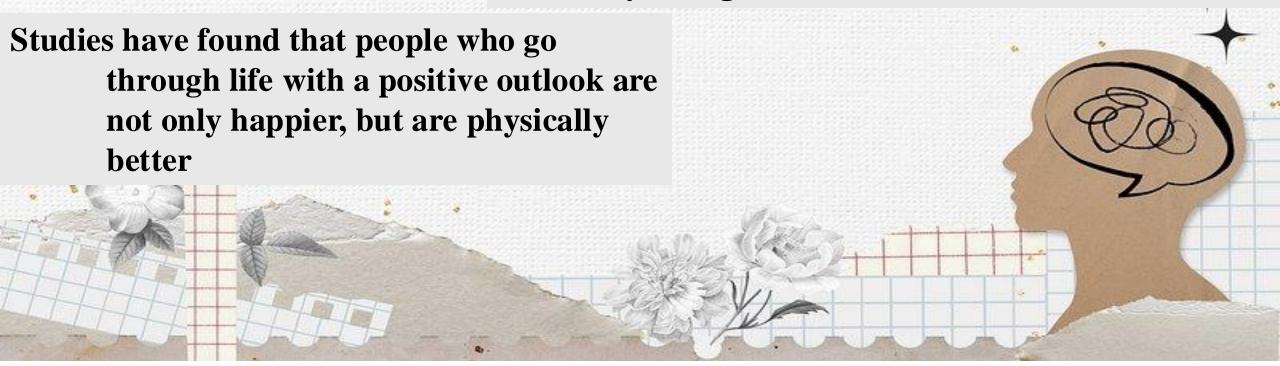
This has led to a lot of scrutiny over previous attempts to study the human mind



Increase Happiness

Positive Psychology- An emphasis in Psychology on how to increase happiness in individuals

This is relatively new, pioneered by Martin Seligman who was president of the American Psychological Association in 1998



Sources of Happiness

- 1. Helping people identify their core values, strengths, & goals
- 2. Learning strategies to regulate emotions & practice mindfulness



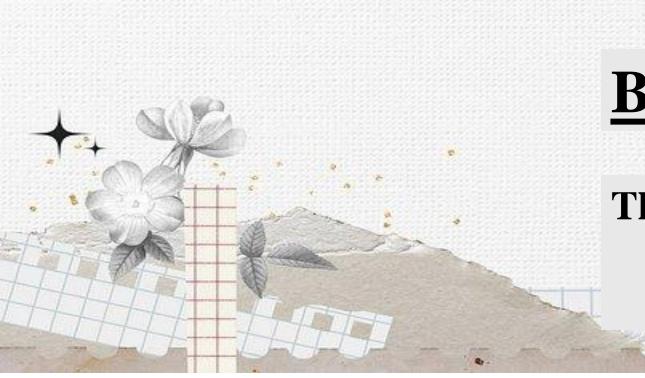
RESEARCH, RESEARCH, & MORE RESEARCH!

Basic Research- For the sake of gaining scientific insight!



Psycho Dynamic Perspective!

A focus on the development of a sense of self & the discovery of motivations behind a person's motivations!



Behavioral Perspectives

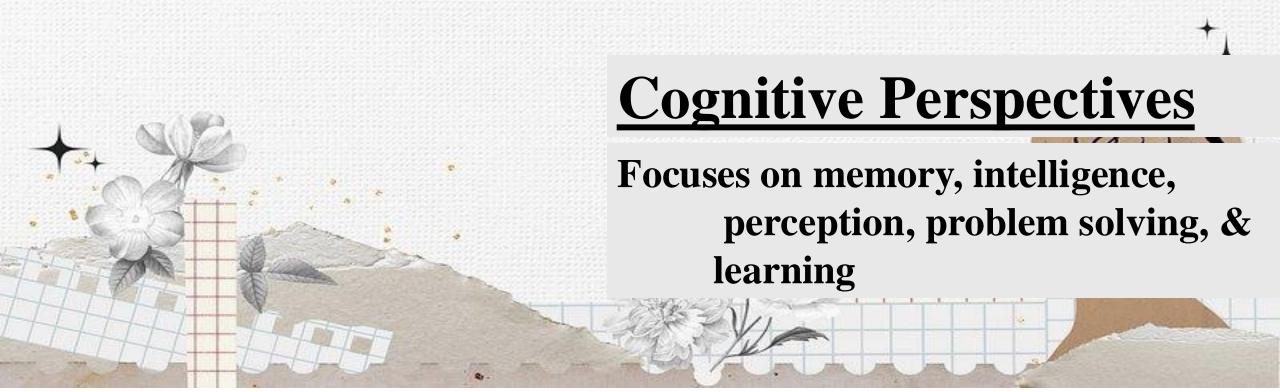
The Science of behavior that focuses on observable behavior only!

B. F. Skinner



Humanistic Perspective!

A focus the aspects of personality that make people uniquely "human" such as freedom of choice.



Sociocultural Perspective!

The Study of groups, social roles, & rules of social actions & relationships.



Biopsychological Perspectives

Human & animal behaviors are linked to biological events, such as hormones & the nervous system.

Biopsychosocial Perspective!

Behavior is the result of combined & interacting forces of biological, psychological, social, & cultural influences



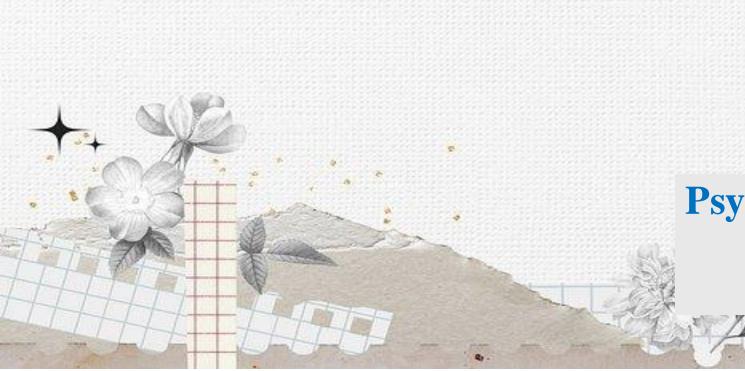
Evolutionary Perspectives

The study on the biological bases of universal mental characteristics we all share!

Psychologists VS. Psychiatrist

Psychologists- No medical training, but they do have a doctorate degree! They will work in different career fields to offer guidance.

Not all psychologists can counsel!





Psychiatrist- A medical doctor that specializes in diagnosis & treatment!